RFP for Appointment of Consulting Firm

Shivshahi Punarvasan Prakalp Ltd. 5th Floor, Grihanirman Bhavan, Bandra (E), Mumbai – 400 051

Tel: +91 22 26599981 Email: sppl_mumbai@rediffmail.com

Table of Contents

Sr.No.	Subject	Pages
1	Overview	3
2	Background	3
3	Nature of Assignment	4
4	Scope of Work	4
5	Phases of Specific Tasks	4
6	Selection Procedure	4
7	Deliverables and Timelines	5
8	Minimum Eligibility Criteria	6
9	Key Professional Staff	7
10	Preparation of Proposal	8
11	Basis for Award of Contract	8
12	Proposal Validity Period	9
13	Right to Accept or Reject	9
14	Schedule of Payment	9
15	Taxes and Levies	10
16	Contacts for Clarifications	10
17	Last Date of Submission	11
18	Documents to be submitted alongwith the Technical Proposal	11
18.1	Transmittal Letter and Title Page	11
18.2	Table of Contents	11
18.3	Proposal Contents	11
18.4	Team Identification and Nature of Business	11
18.5	Work Plan and Services	12
18.6	Qualifications and Experience	12
18.7	Power of Attorney	12
18.8	Undertaking regarding Conflict of Interest	12
18.9	Audited Financial Statements	13
18.10	Processing Fees	13
18.11	Bid Security	13
18.12	Extension of Completion Dates	13
18.13	Settlement of Dispute	14
18.14	Termination of Agreement	14
18.15	Signing of Agreement	14
APPENDIX-		15
Form 1	Letter of Proposal	15
Form 2	Particulars of Consulting Firm	18
Form 3	Power of Attorney	20
Form 4	Information of Key Professional Staff	23
Form 5	Methodology and Work Plan	24
Form 6 (a)	Experience of Consulting Firm	25
Form 6 (b)	Certificate of Statutory Auditor	26
Form 7	Experience of Key Professional Staff	27
Form 8	Eligible Assignments of Consulting Firm	28
Form 9	Eligible Assignments of Key Professional Staff	29
Form 10	Curriculum Vitae (CV) of Key Professional Staff	30
APPENDIX-		31
Form 1		31
Form 2	Covering Letter Financial Proposal	32
APPENDIX-III Form 1 Article of Agreement		34

1. Overview:

SPPL is a company owned by Government of Maharashtra and was incorporated on 25th of September, 1998. SPPL has an Authorized Share Capital of Rs. 600.00 Crores. The Main Objects of the Memorandum & Articles of Association of SPPL are as stated below.

- (a) To carry on the business of planning and implementation of housing schemes including clearance and redevelopment of slums in Mumbai Metropolitan Region, implementation of schemes for providing alternative accommodation and for rehabilitation of persons displaced by projects and schemes.
- (b) To focus on the shelter needs of economically weaker section and low income groups by way of development or construction of houses or shelter upgradation or by facilitating such development or construction by the corporate or co-operative sector or by voluntary or community development institution or groups and such other private interest.
- (c) To act as an agency for facilitating increased private sector participation in the provisions of shelter through appropriate institutional support by way of greater access to land, finance, appropriate building materials and technology.
- (d) To carry on business of builders, contractors, erectors, constructors of buildings, houses, apartments, ownership flats, structures of residential, office, industrial, institutional or commercial establishment of developer of co-operative housing societies, township, holiday resorts, hotels, motels, guest houses and in particular preparing of building sites, constructing, reconstructing, erecting, altering, improving, enlarging, developing, decorating, furnishing and maintaining of structures, flats, houses, factories, shops, offices, garages, warehouses, building works, workshops, hospitals, nursing homes, clinics, godowns and other commercial, educational purposes and conveniences and arranging finance and marketing for the said activities.

2. Background:

SPPL has recently invited RFI Cum RFP from Builders/ Developers/ Land Owners for implementation of Affordable Housing Projects and Slum Rehabilitation Projects in MMR. The RFI Cum RFP document is available on Website of SPPL: www.sppl.biz. The last date for submission of this RFI Cum RFP is 22nd September, 2015.

SPPL intends to appoint Consulting Firm from amongst those empanelled with Government of Maharashtra for implementation of PPP and other types of projects and/or shortlisted by Government of India for proposals of Smart Cities.

3. Nature of Assignment:

The nature of assignment for the Consulting Firm would be to assist in (a) Finalisation of Evaluation Frameworks, (b) Technical & Financial Scrutiny & Submission of Advisories, (c) Finalization of Standard Agreements for JV/SPV, (d) Institutional Mechanism for Project Implementation & Suggestions for Modification/ Changes in Organisational Architecture, (e) Road Map for securing Project Finance.

4. Scope of Work:

The scope of work for the Consulting Firm would include Study & Analysis of relevant Statutes/ Laws and Policy/ Guidelines such as UDD Notifications/ Development Control Regulations, etc. of Government of Maharashtra which are applicable to Affordable Housing Projects and Slum Rehabilitation Projects in MMR.

5. Phases of Specific Tasks:

The specific tasks to be carried out by the Consulting Firm would have to be accomplished in Five Phases with parallel timelines: (a) Phase I- Finalization of Evaluation Framework; (b) Phase II- Technical & Financial Scrutiny & Submission of Advisories; (c) Phase III- Finalization of Standard Agreements for JV/ SPV; (d) Phase IV-Institutional Mechanism for Project Implementation & Suggestions for Modification/ Changes in Organisational Architecture; (e) Phase V- Road Map for securing Project Finance.

6. Selection Procedure:

The Consulting Firm will be appointed through a limited bidding process & on basis of their achieving Minimum Eligibility Criteria & submission of competitive Financial Proposals.

The Consulting Firm will be required to report to the MD, SPPL and/or other senior officers of SPPL not below rank of GM as well as assist such Selection cum Recommendation Committee as may be constituted by SPPL.

7. <u>Deliverables and Timelines</u>

The following deliverables are to be submitted:

Phase No.	Type of Deliverables	Details of Activities	Total Weeks from the Date of Agreement
Phase I	Finalisation of	(a) Study & Analysis of relevant	4 Weeks
	Evaluation	Statutes / Laws and Rules &	
	Framework	Regulations & submission of draft	
		version of Evaluation Framework.	
		(b) Incorporation of appropriate	6 Weeks
		Modifications/ Changes &	
		submission of final version of	
		Evaluation Frame Work.	
Phase II	Technical &	Technical & Financial Scrutiny of	Maximum of 2 Weeks
	Financial	Proposals on the basis of Evaluation	from receipt of each
	Scrutiny &	Framework & Submission of	proposals from SPPL.
	Submission of	Advisories.	Total number of
	Advisories		proposals likely to be
			referred to the
			Consulting Firm for
			Technical & Financial
			Scrutiny and
			Submission of
			Advisories is expected
			to be around 15.
			Submission of
			Advisories in respect
			of all such proposals
			received from SPPL is
			expected to be
			completed within
			maximum of 16
			weeks.
Phase III	Standard	(a) Study of relevant Statues & Laws	8 Weeks
	Agreements	and Rules & Regulations for draft of	
		Standard Agreements for JV / SPV.	

Phase No.	Type of Deliverables	Details of Activities	Total Weeks from the Date of Agreement
		(b) Incorporation for Modifications/	12 Weeks
		Changes & finalization of Statuary	
		Agreements for JV/SPV.	
Phase IV	O & M exercise	O & M exercise to suggest Institutional	20 Weeks
	to suggest	Mechanism for Project Implementation	
	Institutional	& Modification/ Changes in	
	Mechanism.	Organisational Architecture.	
Phase V	Road Map for	Exploring various options to suggest a	24 Weeks
	securing Project	Road Map for securing Project Finance	
	Finance.	from National/ International/	
		Multilateral Agencies.	

8. Minimum Eligibility Criteria:

The Consulting Firm must satisfy the following Minimum Eligibility Criteria and submit their proposal with relevant Information & Documents.

- 8.1 **Domain Knowledge :** The Consulting Firm must have domain knowledge relating to implementation of Housing Projects and/or Slum Rehabilitation Projects in MMR.
- 8.2 **Sectoral Experience**: The Consulting Firm must have experience in following sectors relating to Housing Projects and /or Slum Rehabilitation Projects in MMR which have total market valuation of more than Rs. 500 Crores:
 - o Feasibility Studies & Advisory Services.
 - o Transaction Advisory & Financial Engineering Services.
 - Legal Services.
- 8.3 **Supporting Evidence :** Minimum Eligibility Criteria to be fulfilled through adequate disclosures & submission of all relevant Information & Documents.
- 8.4 **Key Professional Staff :** Key Professional Staff must meet the required Academic Qualifications & Professional Experience.

9. Key Professional Staff:

The Consulting Firm should have the following Key Professional Staff with required Academic Qualifications and Professional Experience as mentioned below:

Sr. No.	Key Professional	Academic Qualifications	Minimum Professional Experience	Experience on Eligible Assignments
(1)	Senior Architect/	B.Arch./B. Tech.	10 years	Work experience in Layout
	Urban Planner	(Civil)/ B.E. or		Plans & Building Designs etc.
		equivalent		relating to at least 3 Housing
		preferably with P.G.		Projects and/or Slum
		Qualifications in		Rehabilitation Projects in MMR
		Urban Planning.		with total market valuation of
				atleast Rs. 250 Crores.
(2)	Senior Financial	MBA (Finance) or	10 years	Work experience in Financial
	Advisor	equivalent		Analysis & Project Valuation
		preferably with		etc. relating to at least 3
		Additional		Housing Projects and/or Slum
		Qualifications of CA.		Rehabilitation Projects in MMR
				with total market valuation of
				atleast Rs. 250 Crores.
(3)	Senior Legal	LLM or equivalent	10 years	Work experience in Setting Up
	Advisor	preferably with P.G.		JV/SPV's relating to at least 3
		Qualifications in		Housing Projects and/ or Slum
		Corporate Law.		Rehabilitation Projects in MMR
				with total market valuation of
				atleast Rs. 250 Crores.
(4)	Senior Civil	B. Tech. (Civil) / B.E.	10 years	Work experience in Property
	Engineer	(Civil) or equivalent		Valuation & Quantity
		preferably with P.G.		Surveying relating to at least 3
		Qualifications in		Housing Projects and/ or Slum
		Project Valuation &		Rehabilitation Projects in MMR
		Quantity Surveying.		with total market valuation of
				atleast Rs. 250 Crores.
(5)	Senior Real Estate	MBA (Mktg) or	10 years	Work experience in Real Estate
	Market Analyst	equivalent		Market Analysis relating to at
		preferably with PG		least 3 Housing Projects

Qualifications	in	and/or	Slum	Rehab	ilitation
Real Estate & Facil	ity	Projects	in MN	IR wit	h total
Management.		market	valuati	on of	atleast
		Rs. 250 C	Crores.		

10. Preparation of Proposal:

The Consulting Firms must submit complete proposals consisting of Appendix I – Form 1 to 10 and Appendix II – Form 1 & 2 with a Covering Letter and in separate Sealed Envelopes & superscribed as stated below:

Enclosure 1	'Technical Proposal' in separate Sealed Envelope & superscribe it as		
	"Enclosure 1: Technical Proposal" & must include		
	1. Appendix I – Forms 1 to 10		
	2. Documents & Certificates supporting the Minimum Eligibility		
	Criteria.		
Enclosure-2	'Financial Proposal' in separate Sealed Envelope & superscribe it as		
	"Enclosure 2: Financial Proposal" & must include Appendix II - Form		
	1 & 2.		

11. Basis for Award of Contract:

The Consulting Firm will be required to achieve the Minimum Eligibility Criteria through evaluation of their Technical Proposal & thereafter selection would made on the basis of their competitive Financial Proposals.

The Consulting Firm would be required to quote separately & submit their Financial Proposals for each Type of Deliverables and categorized as Phases I to V.

Financial Proposal for Phase I -Quote A

Financial Proposal for Phase II - Quote B

Financial Proposal for Phase III - Quote C

Financial Proposal for Phase IV - Quote D

Financial Proposal for Phase V - Quote E

The lowest aggregate of Quote A + Quote B + Quote C + Quote D + Quote E would be considered for selection of the Consulting Firm.

Note: The Consulting Firm will however be entitled to receive additional payment on pro rata basis of Quote 'B' for each additional proposal referred by SPPL, if the total number exceeds 15.

12. Proposal Validity Period:

The offer made by Consulting Firm must be valid from the last date of submission for a minimum period of 90 days.

13. Right to Accept or Reject:

- 13.1. MD, SPPL reserves all right to accept or reject the submitted RFPs at any time of the process of selection without any liability or any obligation for such acceptance or rejection or annulment, and without assigning reasons thereof to any Consulting Firm submitting the RFP.
- 13.2. MD, SPPL reserves the right to reject any submitted RFP; if Material Misrepresentation is made or uncovered, or Supplementary Information sought is not provided by any Consulting Firm within time for evaluation of the RFP.
- 13.3. MD, SPPL also reserves the right to consider the next best offer in the eventuality of disqualification and/ or rejection of the selected Consulting Firm or take such other measures as may be deemed appropriate, including annulment of the entire process of selection of Consulting Firm through this RFP.

14. Schedule of Payment:

The Schedule of Payment will be based on milestones achieved by the Consulting Firm as indicated below:

Sr.	Details of Activities	% of Payment	
No.			
1	(a) Study & Analysis of relevant Statutes	60% of Quote 'A' within 15 days of	
	Laws and Rules & Regulations of	submission of draft version	
	submission of draft version Evaluatio	n Evaluation Framework.	
	Framework.		
	(b) Incorporation of appropriat	e 40% of Quote 'A' within within 15	
	Modifications/ Changes & submissio	n days of submission final version of	
	of final version of Evaluatio	n Evaluation Framework.	
	Framework.		

Sr. No.	Details of Activities	% of Payment
2	Technical & Financial Scrutiny of Proposals	100% including pro rata amounts
	on the basis of Evaluation Framework &	of Quote 'B' within 15 days of
	Submission of Advisories.	submission of each Advisory.
3	(a) Study of relevant Statues and Rules &	60% of Quote 'C' within 15 days of
	Regulations/ Laws & submission of	submission of draft version of
	draft version of Standard Agreements	Standard Agreement for JV/SPV.
	for JV / SPV.	
	(b) Incorporation for Modifications/	40% of Quote 'C' within 15 days of
	Changes & submission of final version	submission of final version of
	of Statuary Agreements for JV/SPV.	Statutory Agreement for JV/SPV.
4.	O & M exercise to suggest Institutional	100% of Quote 'D' within 15 days
	Mechanism for Project Implementation &	of submission of report for
	Modification/ Changes in existing	Institutional Mechanism for Project
	Organizational Architecture.	Implementation & Modification/
		Changes in existing Organisational
		Structural.
5.	Exploring various options for securing	100% of Quote 'E' within 15 days
	Project Finance from National/	of submission of report for
	International/ Multilateral Agencies.	securing Project Finance from
		National/ International/
		Multilateral Agencies.

15. Taxes and Levies:

The Financial Proposal of the Consulting Firm should be inclusive of all Incidental Costs/ Taxes/Charges/ Levies, etc. No claims whatsoever will be entertained in future by SPPL.

16. Contact for Clarifications:

The following officers of SPPL may be contacted regarding clarifications about this RFP.

Sr.	Name	Designation	Fax No.	Mobile No.
No.				
1.	Shri R.G. Salvi	General Manager	022-26591087	9892293079
		(Marketing)/SPPL		
2.	Shri R.B. Sankhe	Deputy Chief	022-26591094	9833554011
		Engineer/SPPL		

17. Last Date of Submission:

The Consulting Firm would be required to download the RFP document from Website of SPPL: www.sppl.biz & then submit their response in Sealed Envelopes to the following Office Address alongwith all relevant Information & Documents. Non-Refundable Deposit of Rs.10,000/- as Processing Fee is also required to be made through Demand Draft in favour of SPPL.

Office Address: MD, SPPL

5th Floor, Grihanirman Bhavan

Bandra (E),

Mumbai- 400 051.

E-mail: sppl_mumbai@rediffmail.com

18. Documents to be submitted along with Technical Proposal:

18.1. Transmittal Letter and Title Page

Transmittal Letter and Title Pages must be included containing a brief statement of the Consulting Firms understanding about the Nature of Assignment and Scope of Work.

18.2. Table of Contents

Table of Contents must be included alongwith clear listing of the different Sections/ Paragraphs in the proposal to be submitted by the Consulting Firm.

18.3. Proposal Contents

Executive Summary must be included with narration of salient features of the proposal as well as brief description of the Consulting Firm's approach to the Scope of Work. The details of the Project Team must be listed alongwith means by which the members of the Project Team intend to achieve requirements of the assignment for SPPL. Executive Summary should not be more than a few pages. Further; the Corporate Profile of the Consulting Firm may also be included highlighting specific background of the Consulting Firm in handling assignments relating to Housing Projects and/or Slum Rehabilitation Projects in MMR.

18.4. Team Identification and Nature of Business

Key Professional Staff to be identified by Name and Title, Address of Offices, Telephone and Fax Numbers & email Address, etc. Business Structure of the Consulting Firm must also be stated i.e. whether it is a Consortium, Joint Venture, Partnership, or Proprietorship Firm.

18.5. Work Plan and Services

Work Plan must be included by describing the basic approach and methodology and services proposed to be offered in accomplishing the assignment for SPPL. Work Plan must be sufficiently elaborate so as to enable an objective comparative analysis of the relative capabilities of the Consulting Firm.

18.6. Qualifications and Experience

Information must be included about earlier assignments handled by Key Professional Staff & their respective roles and responsibilities for the assignment for of SPPL.

18.7. Power of Attorney

Authorized Signatory of the Consulting Firm must sign the proposal on behalf of the Consulting Firm. Power of Attorney for the Authorized Signatory should be on Stamp Paper duly notarized and/or accompanied by Board Resolution & it must be submitted along with the Technical Proposal. All necessary documents & statements as enlisted under Appendix I – Form 1 to 10 & Appendix II – Form 1 & 2 of this RFP must be completed & attached duly signed and submitted as the Technical Proposal & Financial Proposal respectively in separate Sealed Enevelopes.

18.8. Undertaking regarding Conflict of Interest

Consulting Firm must submit an undertaking clearly indicating the following:

- a. Not to Benefit from Commissions & Discounts:- The Consulting Firm shall not accept for their own benefit any trade commission, discount or similar payment in connection with activities pursuant to this assignment or in the discharge of their obligations and the Consulting Firm shall make best efforts to ensure that Key Profession Staff do not receive any such additional remuneration from the Consulting Firm.
- b. Not to Be Otherwise Interested:- The Consulting Firm must agree that, during the completion of this assignment and till formal termination of its agreement with SPPL, the Consulting Firm as well as Key Profession Staff shall not provide professional services to strictly avoid Conflicts of Internet.

18.9. Audited Financial Statements

Audited Financial Statements for the past 3 Years must be submitted by the Consulting Firm.

18.10. Processing Fees

Non refundable Deposit of Rs.10,000/- should be made as Processing Charges in the form of Demand Draft payable in favour of SPPL.

18.11. Bid Security

The Consulting Firm shall furnish Bid Security of Rs.1,00,000/-. The Bid Security shall be made by the Consulting Firm in the form of Demand Draft and payable in favour of SPPL. Any RFP submitted without Bid Security shall be rejected by SPPL as a Non responsive. No Interest shall be paid on Bid Security. The Bid Security of all unsuccessful Consulting Firms will be returned within 30 days of the selection of Consulting Firm by SPPL. The Bid Security of the successful Consulting Firm will be released by SPPL after formal termination of the agreement of the Consulting Firm.

18.12 Extension of Completion Dates

SPPL may extend the indicated time lines of any of the five Phases depending upon the prevailing conditions or any such unforeseen events which may make it impossible for the Consulting Firm to complete all Types of Activities within the timelines specified & pro rata compensation if admissible will be paid by SPPL to the Consulting Firm.

18.13 Settlement of Dispute

Consulting Firm can seek Settlement of Disputes through negotiations with the Grievance Redressal Committee of SPPL consisting of GM (Marketing); Dy. CE & GM (Finance) & thereupon the decisions arrived at will be conveyed to the Consulting Firm within 15 days. Further, the Consulting Firm will have the liberty to prefer an Appeal Memorandum before the MD, SPPL. The MD, SPPL shall decide the matter within 15 days of receipt of Appeal Memorandum from the Consulting Firm. The decision of the MD, SPPL shall be final & binding on the Consulting Firm.

18.14 Termination of Agreement

18.14.1 By SPPL

SPPL may terminate the Agreement with the Consulting Firm in case of the occurrence of any of the eventualities specified under Clauses (a) to (f). If, such eventualities occurs SPPL shall give not less than 15 days Written Notice of termination to the Consulting Firm and 30 days in the case of the eventualities referred to in (f).

- (a) If the Consulting Firm after being notified does not remedy within 15 days any failure in the performance of their obligations under the Agreement.
- (b) If the Consulting Firm becomes Insolvent or Bankrupt.
- (c) If the Consulting Firm engages in corrupt or fraudulent practices in competing for or in execution of the Agreement.
- (d) If, the Consulting Firm as the result of 'Force Majeure', is unable to perform a material portion of the assignments for a period of more than 45 days.
- (e) If the Consulting Firm fails to comply with any final decision reached as a result of the Settlement of Disputes.
- (f) If SPPL, in its sole discretion for any reason whatsoever, decides to terminate the Agreement with the Consulting Firm.

18.14.2 By Consulting Firm

Consulting Firm may terminate the Agreement with SPPL, by giving not less than 30 days Written Notice after occurrence of any of the eventualities specified in Clauses (a) to (c).

- (a) If SPPL fails to pay any money due to the Consulting Firm as per Agreement and falls to do so even after Settlement of Dispute within 30 days of receiving a Written Notice.
- (b) If, SPPL as the result of 'Force Majeure' is unable to discharge a material portion of its role for a period of more than 45 days.
- (c) If, SPPL fails to comply with any final decision arrived at as per procedure for Settlement of Disputes.

18.15 Signing of Agreement

Consulting Firm, after its selection and upon accepting the Offer Letter made by SPPL must within 7 days thereafter, sign the Article of Agreement as per proforma given in Form- 1 of Appendix III.

TECHNICAL PROPOSAL

Form-1 Letter of Proposal

(Consulting Firm's Letter Head)

To, The Managing Director, Shivshahi Punarvasan Prakalp Ltd, 5th Floor, Grihanirman Bhavan, Bandra (East), Mumbai-400 051.

Sub: Appointment of Consulting Firm to assist SPPL in taking forward its initiative for implementation of Affordable Housing Projects & Slum Rehabilitation Projects in MMR.

Dear Sir,
The RFP document No & dated of SPPL available on its Website:
www.sppl.biz was referred to by M/s,
I/We, having examined all relevant documents and understood their contents, hereby
submit our proposal for Appointment of Consulting Firm to assist SPPL in taking forward its
initiative for implementation of Affordable Housing Projects and Slum Rehabilitation
Projects in MMR. The proposal is unconditional and unqualified.

- 2. I/We affirm that, statements made in the RFP are for the express purpose of our appointment by SPPL as the Consulting Firm.
- I/We affirm that, information provided with respect to the RFP in the Appendix-I and Appendix-II are true and correct and all documents attached are true copies of their respective Originals.
- 4. I/We shall make available to SPPL any Supplementary/ Additional Information that may be necessary or required for authenticating the proposal of RFP.
- 5. I/We certify that in the last 3 years, the consortium members have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority against the Consulting Firm nor have been expelled from any project or contract nor have had any agreement terminated for breach of contract.

- 6. I/We declare that:
 - (a) I/We have no reservations to the RFP documents, including any Addendum that may have issued by SPPL;
 - (b) I/We do not have any conflict of interest in accordance with relevant clauses of the documents of RFP;
 - (c) I/We have not directly or indirectly or through an agent engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice or restrictive practice.
- 7. I/We understand that SPPL may cancel the Selection Process of the Consulting Firm at any time and that SPPL are not bound to accept any proposal that may be received for selection of the Consulting Firm.
- 8. I/We certify that with regard to matters other than security and integrity of the country, we have not been convicted by any Court of Law or indicted or adverse orders passed by a Regulatory Authority which would cast a doubt on our ability to undertake the assignment as a Consulting Firm.
- 9. I/We further certify that with regard to matters relating to security and integrity of the country, we have not been charge-sheeted by any Investigation Agencies of the Central or State Government or convicted by any Court of Law for any offence committed by us or by any associates of the Consulting Firm.
- 10. I/We further certify that no enquiries by any Statutory and/or Regulatory Authorities are pending either against us or against associates of the Consulting Firm.
- 11. I/We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the SPPL in connection with the selection of Consulting Firm.
- 12. I/We agree to submit Bid Security of Rs. 1,00,000.00 (Rupees One lakh only) in the form of a Demand Draft to SPPL.
- 13. I/We agree and understand that the proposal is subject to the provisions of the RFP document & in no case, shall have any claim or right of whatsoever nature if the assignment is not awarded to as the Consulting Firm or our proposal is not opened or rejected by SPPL.

14. I/We agree to keep this offer valid for 90 (Ninety) Days from the last Date of

Submission of the RFP to SPPL.

15. I/we agree to enter into an Agreement on Stamp Paper of appropriate value with the

SPPL.

16. I/We have studied RFP document and all other documents carefully. I/We understand

that except to the extent as expressly set forth in the Agreement with SPPL, we shall

have no claim, right or title arising out of any documents or information provided to us

by SPPL or in respect of any matter arising out of or concerning or relating to the

assignment as a Consulting Firm.

17. The Financial Proposal is being submitted in a separate Sealed Envelope. I/We agree

that the Technical Proposal read with the Financial Proposal shall constitute the

submission of RFP proposal which shall be binding on us if selected as the Consulting

Firm.

18. I/We agree and undertake to abide by all the terms and conditions of the RFP

document. In witness thereof, I/we submit this proposal under and in accordance with

the contents of the documents of the RFP for appointment of the Consulting Firm.

Yours sincerely,

Signature, Name and Designation of the Authorised Signatory

Date: ______ Place: _____

APPENDIX-I Form-2 Particulars of Consulting Firm

1.1	State the Category of Consulting Firm:
1.2	State in brief about of Successful Assignments of Consulting Firm:
1.3	State whether Sole Firm or Lead Member of Consortium Firm:
1.4	State following particulars of Consulting Firm:
	Name of Consulting Firm:
	Legal Status:
	Registered Office Address:
	Year of Incorporation:
	Year of Commencement of Business:
1.5	State the Name, Designation, Address and Phone Numbers of Authorised Signatory:
	Name:
	Designation:
	Company:
	Address:
	Phone Nos.:
	Fax No.:
	E-mail Address:
1.6	State in respect of Other Members of the Consortium :
	(i) Name of Other Member :
	(ii) Legal Status:
	(iii) Registered Office Address and Place of Business:

1.7	State i	n respect of Other Members of the Consortium ,
	(i)	Have penalties been imposed by any Public Authority/ Government
		Departments for Substandard Quality of Work or Breach of Contract in the
		last 5 years? Yes/No
	(ii)	Have there been any failure in completion of Assignments/ Contracts
		awarded to it by any Government Departments/ Public Authority in last 5
		years? Yes/No
	(iii)	Have there been any Order of Blacklisting by any Government Department/
		Public Authority in the last 5 years? Yes/No
	(iv)	Have there been any incidence of Bankruptcy/Insolvency in the last 5 years?
		Yes/No
	Signat	cure, Name and Designation of the Authorised Signatory
	Data	
	Date:	
	Place:	

Form-3

Power of Attorney

Know all men by these presents, we,	Name of
Consulting Firm with Registered Office Address) do hereby constitute, nominate,	appoint
and authorise Mr / Ms p	resently
residing at (Postal A	Address)
and is presently employed with us and holding the position of	
(Specify Designation) as our true and lawful attorney (hereinafter referred to	as the
"Authorised Signatory") to do in our name and on our behalf, all such acts, deeds an	ıd things
as are necessary or required in connection with or incidental to submission of our J	proposal
to SPPL for and appointment of Consulting Firm for(N	Jature of
Consultancy) and including but not limited to signing and submission of all appl	lications,
proposals and other documents and writings, participating in pre-bid and other con	ıferences
if any and providing information/ responses to SPPL & representing us in all matter	rs before
the SPPL, signing and execution of all agreements and undertakings consequences	quent to
acceptance of our proposal by SPPL and generally dealing with the SPPL in all m	atters in
connection with or relating to or arising out of our proposal for the assignment	or upon
award thereof to us as Consulting Firm.	

AND, we do hereby agree to ratify and confirm all acts, deeds and things lawfully done or caused to be done by our Authorised Signatory pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our Authorised Signatory in exercise of the powers hereby conferred shall always be deemed to have been done by us as the Consulting Firm.

In Witness whereof We,	the	above	named
principal have executed this Power of Attorney on this	_day of		20
For			
Signature, Name, Designation and Registered Office Address			
Witnesses:			
1. Mr./Ms			
2. Mr./Ms			
Notarised			
Accepted			
Signature, Name & Designation of Authorized Signatory			

Notes:

The mode of execution of the Power of Attorney by the Consulting Firm should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executants and when it is so required the same should be under Common Seal affixed in accordance with the required procedure. The Power of Attorney should be executed by the Consulting Firm on a Non-Judicial Stamp Paper of Rs. 500 and duly notarised by a Public Notary.

The Consulting Firm whenever required to do so; must submit for verification the extract of the charter documents such as a Board Resolution/ General Power of Attorney in favour of the person executing this Power of Attorney for the delegation of authority to the Authorized Signatory on behalf of the Consulting Firm. For any Power of Attorney executed and issued overseas, the document will also have to be legalised by the Indian Embassy and notarised in the jurisdiction where the Power of Attorney is being executed. However, any Consulting Firms from nations that have signed the Hague Convention for Foreign Public Documents, 1961 need not get their Power of Attorney legalised by the respective Indian Embassy.

Form-4

Information of Key Professional Staff

Sr. No. Designation Name	Decignation	Name	Educational	Professional Experience	Present Employment		Details of Eligible Assignments
		Qualification	alification in Years	Name of Firm	Employed Since		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1.	Senior Architect/ Urban						
	Planner						
2.	Senior Financial Advisor						
3.	Senior Legal Advisor						
4.	Senior Civil Engineer						
5.	Senior Real Estate						
	Market Analyst						

Date:	Signature, Name and Designation of the Authorized Signatory
Place:	

Form-5

Methodology and Work Plan

The Methodology and Work Plan must be submitted by the Consulting Firm as follows:

1. Understanding of Nature of Assignment (Maximum 2 Pages)

The Consulting Firm must clearly state its understanding of the Nature of Assignment of this RFP. The Consulting Firm may supplement various requirements and also make precise suggestions if it considers this would bring more clarity and assist in achieving the objectives of the Nature of Assignment of SPPL.

2. Methodology and Work Plan (Maximum 10 Pages)

The Consulting Firm must submit its Methodology & Work Plan for carrying out the Nature of Assignment of SPPL, outlining its broad approach toward achieving the objectives. The Consulting Firm will submit a brief write up about its proposed Project Team explaining how different areas of expertise needed as per the Nature of Assignment of SPPL has been fully covered by its proposal. In case the Consulting Firm is a Lead Consortium Members, it should specify how the expertise of Other Members is proposed to be utilised for achieving the objectives of the Nature of Assignment of SPPL. The Consulting Firm must specify the sequence of important activities, and also provide a assurance plan for carrying out its responsibilities as Consulting Firm.

Form-6

(a) Experience of Consulting Firm

Sr.No.	Name of Housing Project and/	Estimated Capital	Total Professional Fees
	or Slum Rehabilitation Project	Cost (Rs cr.)	received by the
			Consulting Firm
(1)	(2)	(3)	(4)
1			
2			
3			
4			
5			

Date:	Signature, Name and Designation of the Authorized Signatory
Place:	
Note:	
The Consulting Firm sl	hould provide details of only those Housing Projects and/or Slum
Rehabilitation Projects	that have been completed successfully under its own name.
Exchange Rate should b	pe taken as prevailing on 1st September, 2015.

Form-6

(b) Certificate of Statutory Auditor

Certified that the information stated above in respect Total Professional Fees received by
the Consulting Firm is correct as per entries in their Books of Accounts.
Name of the Statutory Auditors:
Signature for the Authorised Signatory of the Statutory Auditor
Seal of the Statutory Auditor
Date:
Place:

Note:

The Consulting Firm if for certain reasons has not appointed any Statutory Auditors; it must provide the certificate from its Chartered Accountant who ordinarily certifies their Annual Accounts for purposes of Income Tax.

Form-7

Experience of Key Professional Staff

Name of Key Professional Staff:

Designation:

			T		1
Sr.	Name of Housing	Estimated	Name of the	Designation	Date of
No.	Project and/or	Capital Cost	Consulting Firm	of the Key	Completion
	Slum	(Rs cr.)	which had	Professional	of Consulting
	Rehabilitation	, ,	engaged Key	Staff	Assignment
	Project		Professional Staff		O
(1)	(2)	(3)	(4)	(5)	(6)
1					
2					
3					
4					
5					
		l .			

Date:	Signature, Name and Designation of the Authorized Signatory
Place:	

Form 8 Eligible Assignments of Consulting Firm

Nature of Consulting Assignment:	
Name of the Housing Project	
and/or Slum Rehabilitation	
Project:	
Brief Description of the Housing	
Project and/or Slum Rehabilitation	
Project:	
Description of Advisory Services	
performed by the Consulting Firm:	
Name of Clients and their Office	
Addresses:	
Estimated Capital Costs of	
Housing Project and/or Slum	
Rehabilitation Project (Rs Cr.):	
Total Professional Fees received by	
the Consulting Firm (Rs. Lakhs):	
Starting Date and Date of	
Completion of the Consulting	
Assignment:	
Date:	Signature, Name and Designation of the Authorized Signatory
Place:	z-gz-g, realized and z congruences of the realized orginatory

Notes:

The Consulting Firm may use separate sheet for each eligible Consulting Assignment of Housing Project and /or Slum Rehabilitation Project. Exchange rate should be taken as on 1st September, 2015.

Form 9

Eligible Assignments of Key Professional Staff

Name of Key Professional Staff:	
Designation of Key Professional Staff:	
Name of the Housing Project and/or	
Slum Rehabilitation Project:	
Description of Housing Project and/or	
Slum Rehabilitation Project:	
Description of Consultancy Services	
provided by the Key Professional Staff:	
Name of Clients and their Office	
Addresses:	
Name, Telephone No. and Fax No. of	
Client's:	
Estimated Capital Cost of Housing	
Project and/or Slum Rehabilitation	
Project (Rs cr.):	
Total Professional Fees received by the	
Key Professional Staff (Rs. Lakhs):	
Commencement Date and Date of	
Completion of the Consultancy Services:	
D	
	ture, Name and Designation of the Authorized Signatory
Place:	

Notes:

The Consulting Firm may use separate sheet for each of the Key Professional Staff. Exchange Rate should be taken as on 1^{st} September, 2015.

Form -10

1. Name of Profession:

2. Date of Birth:

Curriculum Vitae (CV) of Key Professional Staff

3.	Nationality:
4.	Educational Qualifications:
5.	Employment Record:
	(Starting with present position & in reverse order)
6.	List of Housing Projects and/or Slum Rehabilitation Projects
	(Name & Description of Specific Assignments)
7.	Information of the Current Assignment and the Time Period for which Consultancy
	Services will be required for the Current Assignment.
Ce	rtification:
1.	I am willing to voluntarily work on the assignment if given to the Consulting Firm by
	SPPL.
2.	I will be available as necessitated for entire duration of the assignment if given to the
	Consulting Firm by SPPL.
3.	I, certify that to the best of my knowledge and belief, may CV correctly describes all
	personal details; qualifications and experience to adequately meet the eligibility criteria
	of Key Professional Staff for the assignment if given to the Consulting Firm by SPPL.
c.	
518	gnature, Name & Seal of the Key Professional Staff
Dla	ace:
	ate:
Du	
<u>No</u>	otes: The Curriculum Vitae (CV) must be signed by both the concerned Key Professional
Sta	aff and by the Authorised Signatory of the Consulting Firm.

Form - 1

Covering Letter (Consulting Firm's Letter Head)

To, The Managing Director, Shivshahi Punarvasan Prakalp Limited 5th Floor, Grihanirman Bhavan, Bandra (East), Mumbai- 400 051 Dear Sir, Sub: Appointment of Consulting Firm by SPPL to assist in taking forward its initiatives for implementation Affordable Housing Projects & Slum Rehabilitation Projects in MMR. I/We, _____ (Name of Consulting Firm) herewith enclose my/our Financial Proposal. I/We agree that this offer shall remain valid for a period of 90 Days from the last date of submission of RFP or such further period as may be mutually agreed upon between me/us and SPPL. Yours sincerely, Signature, Name, Designation & Seal of the Authorised Signatory Place: _____ Date: _____

Note: The Financial Proposal must be submitted strictly in Form 2 of Appendix II of this RFP.

Form - 2

Financial Proposal

(Consulting Firm's Letter Head)

To, The Managing Director, Shivshahi Punarvasan Prakalp Limited 5th Floor, Grihanirman Bhavan, Bandra (East), Mumbai- 400 051

Sub: Appointment of Consulting Firm to assist to SPPL in taking forward its initiative for implementation of Affordable Housing Projects & Slum Rehabilitation Projects in MMR.

D	ear	Sir

Phase No.	Type of Deliverables	Details of Activities	Amount in Figures (INR)	Amount in Words
Phase I	Finalisation of	(a) Study & Analysis of relevant		
	Evaluation	Statutes / Laws and Rules &		
	Framework	Regulations & submission of draft		
		version of Evaluation Framework.		
		(b) Incorporation of appropriate		
		Modifications/ Changes &		
		submission of final version of		
		Evaluation Frame Work.		
Phase II	Technical &	Technical & Financial Scrutiny of		
	Financial Scrutiny	Proposals on the basis of Evaluation		
	& Submission of	Framework & Submission of		
	Advisories	Advisories.		

Phase No.	Type of Deliverables	Details of Activities	Amount in Figures (INR)	Amount in Words
Phase III	Standard	(a) Study of relevant Statues & Laws		
	Agreements	and Rules & Regulations for draft		
		of Standard Agreements for JV /		
		SPV.		
		(b) Incorporation for Modifications/		
		Changes & finalization of Statuary		
		Agreements for JV/SPV.		
Phase IV	O & M exercise to	O & M exercise to suggest Institutional		
	suggest	Mechanism for Project Implementation		
	Institutional	& Modification/ Changes in existing		
	Mechanism	Organisational Architecture.		
Phase V	Road Map for	Exploring various options to suggest a		
	securing Project	Road Map for securing Project Finance		
	Finance.	from National/ International/		
		Multilateral Agencies.		
Total	Total Professional F			

The offer made by the Consulting Firm is for Phases I to V as categorized above & covers all Types of Deliverables & Details of Activities and is inclusive of all Taxes, Incidentals, Overheads, Travelling Expenses & Accommodation Charges, Printing and Binding Expenses, Sundries Expenditure, etc and is in conformity with all 'Terms and Conditions' of the RFP.

Yours sincerely,

Signature, Name and Designation of the Authorised Signatory

Note: The Financial Proposal is to be submitted strictly in Form 2 of Appendix II of this RFP.

Form **-** 1

Article of Agreement

Article o	of Agreement made this day of month of 2015.
	Between
Shivshal	hi Punarvasan Prakalp Limited (herein after referred to as "SPPL" which expression
shall inc	lude its successors and assigns where the context so admits) of the one part.
	And
	(herein after referred to as "the Consulting
Firm" v	which expression shall include their heirs, executors, administrators and assigns
where th	ne context so admits) of the other part.
	Whereas
SPPL is	desirous that the assignment described in the RFP No &
dated	should be carried out, and has accepted the proposal submitted by M/s, the Consulting Firm
Witness	eth as follows:-
1.	The words and expressions in this Article of Agreement shall have the same
	meanings as are respectively assigned to them in the RFP of SPPL.
2.	The following documents shall be deemed to form and be read and construed as
	part of this Article of Agreement, viz:-
	(a) RFP of SPPL.
	(b) Letter of Offer by SPPL.
	(c) Letter of Acceptance of Consulting Firm
3.	The Consulting Firm in consideration of the successful completion of the
	assignment will be paid Total Professional Fees by SPPL in the manner described
	in the RFP.

In	consideration	of	the	payment	of	Total	Professional	Fees	by	SPPL	to
M/	S						_, the Consult	ing Fir	m hei	reby agr	ees
to a	to all terms & conditions and other covenant of the RFP of SPPL & agrees to complete the										
ass	assignment within the time period mentioned in the RFP.										
In '	Witness whereof	the	partie	s hereto ha	ve ca	aused of	f their respectiv	ve Com	mon	Seals to	be
her	eunto affixed (or	r hav	e here	eunto set th	eir re	spective	e hands and sea	als) the	day;	month a	and
yea	r first above wri	tten.									
The	The Common Seal of										
was hereunto affixed in the presence of											
						_					
						_					
Sig	ned, Sealed and	Deliv	vered l	by							
